

Message Text

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PAGE 01 STATE 264626

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ORIGIN NEA-10

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FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

UNCLAS STATE 264626

E.O. 11652: N/A

TAGS: BTRA, EG

SUBJECT: COMMERCIAL VISIT

1. MR. JOHN J. STEPHENS, VICE PRESIDENT FOR WOOD PRODUCTS AND RESOURCES, AND MR. CECIL M. MCDONALD, DIRECTOR ALLIED MANUFACTURING, BOTH OF INTERNATIONAL PAPER COMPANY, WILL BE IN CAIRO NOVEMBER 18 AND 19 AND WOULD LIKE TO HAVE BRIEFING FROM COMMERCIAL OFFICER ON ONE OF THOSE DAYS. THEY WILL CONTACT MERRICK ON NOVEMBER 16 FOR APPOINTMENT TIMING. IN ADDITION TO MERRICK, THEY ASKED FOR APPOINTMENT WITH AMBASSADOR BUT DEPARTMENT INDICATED WE WERE UNCERTAIN OF AMBASSADOR'S SCHEDULE AND NOTED THAT THEY RAISE THIS WITH MERRICK ON ARRIVAL.

2. THEIR VISIT AND ARRANGEMENTS ARE UNDER AUSPICES OF EGYPTIAN ECONOMIC MINISTER IN NEW YORK AND APPARENTLY MEETINGS WITH EGYPTIAN MINISTERIAL OFFICIALS IN CAIRO HAVE BEEN ARRANGED FOR THEM BY ADLY MEGUID'S OFFICE.

3. FIRM WILL BE DISCUSSING FOLLOWING THREE ISSUES WITH EGYPTIANS: (A) PAPER AND PULP FEASIBILITY STUDY CONTRACT (B) A KNOW-HOW AGREEMENT, AND (C) A POSSIBLE MANUFACTURING INVESTMENT. KISSINGER

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